

July 13, 2001

Senator  
United States Congress  
Washington, D.C. 20510

Dear Senator,

As members of a coalition of American businesses, farm groups, and associations, we urge you to support the Jackson-Vanik waiver for Vietnam and the passage of annual Normal Trade Relations (NTR) before the August 2001 recess. The United States and Vietnam concluded a comprehensive Bilateral Trade Agreement (BTA) on July 13, 2000, opening the door for granting annual NTR to Vietnam. The BTA was submitted to Congress on June 8 and now awaits approval.

Congressional passage of the trade agreement will extend annual NTR to Vietnam for the first time since the Vietnam War, thereby creating new opportunities for American business and agriculture. The BTA addresses trade in goods and farm products, trade in services, intellectual property rights and foreign investment. This will create greater market access, increased transparency and lower tariffs for U.S. exporters and investors in Vietnam. These provisions will enable American companies and products to compete effectively in the Vietnamese market, which will benefit American entrepreneurs, workers, farmers and consumers. At the same time the United States will extend to Vietnam the tariff treatment it grants to virtually every other country in the world.

Timely Congressional approval of the U.S.-Vietnam Trade Agreement is important not only to U.S. business interests and the overall trade agenda, but to U.S. foreign policy interests as well. These include cooperation on MIA, immigration and other bilateral issues. It is important for the U.S. to demonstrate its support for Vietnam's integration into the global economy. Secretary Powell's planned visit to Vietnam July 25 for the annual ASEAN Regional Forum meeting is an excellent opportunity to convey this message to the new leadership of Vietnam. This will be an important time to show progress on both annual NTR and the Jackson-Vanik waiver. The State Department has urged prompt Congressional action on this agreement.

We would like to thank you for your favorable consideration and look forward to working with you on expeditious passage of annual NTR with Vietnam, and renewal of the Jackson-Vanik waiver.

Sincerely,

3M Vietnam  
ABB  
ACE INA Insurance  
AIPF  
American Apparel and Footwear Association  
American Chamber of Commerce in Vietnam, Hanoi Chapter  
American Chamber of Commerce in Japan  
American Chamber of Commerce of Malaysia  
American Chamber of Commerce of the Philippines  
American Express Company  
American Feed Industry Association (AFIA)  
American Forest and Paper Association  
American Insurance Association  
American International Assurance Company Vietnam, Ltd.  
American International Group, Inc  
Antieri & Associates  
AON Inchinbrok Insurance Services  
APEX Vietnam  
APL Limited  
Asia Injury Prevention Foundation  
Automotive Trade Policy Council  
Avon Products, Inc.  
Baker & McKenzie, Vietnam  
Bank of America  
BD Services Company  
Black & Veatch Corporation  
BP Vietnam  
The Boeing Company  
Bridgecreek Development  
Bristol-Myers Squibb Company  
California-Asia Business Council  
California Council for International Trade (CCIT)  
Cargill, Incorporated  
Carrier Vietnam Ltd.  
Caterpillar  
Chicago Bridge & Iron Co  
The Children's Place Retail Stores, Inc.  
CHS Cooperatives  
The Chubb Corporation  
Cisco Systems  
Citigroup Inc.  
The Coca Cola Company  
Conoco Vietnam  
Consulting Engineers, Inc.  
Controls, Inc.

Craft Corporation  
Crane International Inc.  
Deloitte Touche Tohmatsu  
Delta Equipment & Construction Co.  
DianeMcCree Associates  
Direct Selling Association  
DKT International  
Eastman Kodak Company  
Elken Design LLC  
Emergency Committee for American Trade  
Fashion Garments Ltd.  
Fashion Manufacturing & Trading Co., Ltd  
Federal Express Corporation  
FOCAL  
Footwear Distributors and Retailers of America  
Ford Vietnam Ltd.  
Fund for Reconciliation and Development  
The Gap  
General Electric Company  
Halliburton Oil Services Vietnam Ltd.  
Hanoi Horizon Hotel  
Herbalife International  
Hills & Company, International Consultants  
Hilton Hanoi Opera  
Importers of Textiles and Apparel (USA-ITA)  
Indochina Capital  
Information Technology Industry Council (ITI)  
Intel Corporation  
International Association of Drilling Contractors  
International Association of Refrigerated Warehouses  
International Business Machines  
International Development Enterprises  
International Mass Retail Association  
J. P. Morgan Chase & Co.  
J. Ray McDermott Middle East Inc.  
Johnson & Johnson  
KHM Inc.  
Kimberly Clark Corporation  
Kmart Corporation  
Le Viet Canh & Vuong Ngoc Quyen Foundation  
LIG Products Ltd  
The Limited, Inc  
Linmark  
Liz Claiborne, Inc  
LukeMax Company

Manolis & Company Asia  
Mansfield Toserco  
Marriott International, Inc.  
McDermott, Inc.  
Mercury International Corporation  
Meridian Compass Ltd.  
Monsanto  
Morgan Stanley  
Motorola  
National Association of Chain Drug Stores  
National Association of Manufacturers  
National Center for APEC  
National Electrical Manufacturers Association  
National Foreign Trade Council  
National Oilseed Processors Association  
National Retail Federation  
New York Life International  
NFO Vietnam  
North American Export Grain Association  
Northwest Airlines, Inc.  
Northwest Horticultural Council  
OKTAVA Ltd.  
Oracle Corporation  
Pacific Basin Partnership Hanoi  
Pacific Ventures Inc  
Pacific View Partners, Inc  
Petroleum Equipment Suppliers Association (PESA)  
Port of Los Angeles-Vietnam Office  
Port of Seattle  
Price Water House Coopers, Vietnam  
Procter & Gamble  
Qualcomm  
Quantum Enterprises, Inc.  
quantumStream Systems Inc  
Raytheon Company  
Republicans Abroad Vietnam  
Russin & Vecchi  
Samuels International Associates, Inc.  
Shonac Corporation  
State of Oklahoma - Department of Commerce  
State Street Bank and Trust Co., Boston  
SWA Vietnam Company Ltd.  
Taylor Nelson  
Texas International Trade Alliance  
US-ASEAN Business Council

U.S. Chamber of Commerce  
U.S.-Vietnam Trade Council  
U.S. Wheat Associates  
U.S.-Vietnam Trade Council  
Unisys Corporation  
United Industries Vietnam  
United States Association of Importers of Textiles and Apparel (US-ITA)  
United States Council for International Business  
United States Technology  
United Technologies Corporation  
UNOCAL Corporation  
United Parcel Service  
USA Groups  
Viamko Trading Inc.  
Viet Ha  
Viet-Sin International Hanoi  
Vietnam Assistance for the Handicapped  
Vietnam Energy Recovery, Inc.  
Vietnam Enterprise Group  
Vietnam Veterans of America Foundation  
Wal-Mart Stores, Inc  
Warnaco  
Washington Council on International Trade  
Western Flavors and Fragrances, Inc.  
Wheat Export Trade Education Committee  
World Food Logistics Organization